

# ANNA SVANVIK



## PERSONLIGT BREV

Självständig, ansvarsfull, intuitiv, strategisk, modig, mångsidig, lyhörd är några ord som förknippas med mig.

Jag har drygt 28 år lång erfarenhet från inköp/strategisk inköp (indirekt och direkt material) från olika branscher som: Konsumtionsvaror, Medicinteknik, Automotive och Processindustrin.

En av mina starka sidor är att sätta mig in i andras verklighet, se problemen, se helheten, hitta lösningar och genomföra dessa tillsammans med verksamheten för att förbättra processer och förenkla rutiner, som i slutändan genererar besparingar av både tid och pengar.

Under mina år som inköpare har jag fått förmånen att ha kontakt med olika branscher, avdelningar och personer i verksamheten samt en hel del leverantörer. Med följd att jag snabbt kan byta "hatt" och hantera många olika uppgifter och situationer.

Några av mina kvalifikationer, utöver inköpsprocessen, är att lyssna in, skapa goda relationer, se hela bilden, utarbeta strategier, göra affärer, inspirera, ta beslut.

Hälsningar  
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DATE OF BIRTH:  
28th January 1970

## PROFESSIONAL EXPERIENCE

### PURCHASER CONSULTANT

St1 Refinery AB

2021 November -  
Indirect material

### STRATEGIC PURCHASER CONSULTANT

Dentsply Sirona AB

2020 November – 2021 November  
Indirect material

#### My responsibility were:

- Be involved in the strategic work with the new indirect material department
- Category management
- Right suppliers and agreements
- Reduce the number of suppliers
- Find savings

### STRATEGIC PURCHASER CONSULTANT

Dentsply Sirona AB

2018 September – 2020 May  
Direct and Indirect material

#### My responsibilities were:

- Develop and maintain the suppliers in the commodities for Implants
- Negotiate and establish agreements.
- Price negotiation and find new savings.
- Drive project in cross-functional teams with stakeholders and suppliers.
- Drive the supplier long-term relationship.
- Support Quality control with Customer complain.
- Develop and implement strategies for Indirect Material

### STRATEGIC PURCHASER

IA Hedin Bil AB

2018 February – 2018 September  
• Develop purchasing department

### PROJECT AND OPERATION BUYER

Volvo Bus AB

2017 January – 2018 January  
Direct material

#### My responsibilities were:

- Project related supplier relations and attend in applicable project cross-functional teams, supplier selection decision.
- Negotiate and track changes between contract and actual project phase and ensure alignment to cost objectives.
- All the various purchase orders (tooling, prototype, PPAP notification, blanket/contract order etc).
- Ensure that the supplier prepared for production, including all needed system updates.
- Drive all purchasing activities for unique customer parts.
- Plan and drive the purchasing related Supplier Involvement in Production Development activities after production supplier selection.
- Contribute to the development of sourcing strategies.
- Negotiation in order to find extra cost savings (on top of price agreements).
- Drive efficiency projects across the supply chain.
- Responsible for initiating and/or negotiating product modification cost impacts after project phase.
- Follow-up contracts and agreements with suppliers and ensure implementation.
- Manage risk mitigation and crisis activities.
- Manage the supplier relationship.
- Manage all tooling activities with suppliers after supplier selection.
- Take required actions in order to hand-over to After Market buyer when parts are phased out of production.
- Ensure collaboration with the other buyer roles within the respective segment(s)

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## MID-LIFE REFLECTION

2015 August –2016 December

- Personal development
- Volunteering in The House of Dreams – They help young women in Moldova.

## STRATEGIC PURCHASER INDIRECT MATERIAL

Volvo Car Corporation

2011 – 2015 August

### My responsibilities were:

- Supply the factories, Skövde / Floby, Olofström, Torslanda and Ghent with products in commodity area PPE Personal protection equipment, Hand tools and miscellaneous
- Long-term commercial negotiation with suppliers
- Negotiate and establish agreements
- Lead co-operation in cross-functional teams with our factories and suppliers
- For the supplier relationship, processes and agreements required to deliver the right goods/service to the right place at the right time with the right price
- Reduce total cost of ownership
- Develop and implement proposals, strategies, initiatives, contracts for mine commodities and suppliers
- Sourcing new supplier

## STRATEGIC BUYER

Cochlear Bone Anchored Solutions AB

2005 – 2011

Cochlear Bone Anchored Solutions AB is a company producing and developing bone anchored hearing devises. The head office for Cochlear Bone Anchored Solutions is in Gothenburg and the head office for whole of Cochlear operations is in Sydney, Australia.

### My responsibilities were:

- For the procurement process and manage the procurement development for CBAS project within packaging material, accessories and labeling.
- For the supplier relationship, processes and agreements required to deliver the right goods/service to the right place at the right time at the right price
- Develop and implement proposals, strategies, initiatives, contracts for mine commodity and suppliers
- Sourcing for new and alternative goods and services
- Responsible for negotiating agreements to ensure risks are mitigated and business objectives are satisfied
- Maintenance of a comprehensive, commodity based, sourcing database
- Liaise with the SQE (Supplier Quality Engineer) in respect of supplier reviews and audits and manage the quality performance of the suppliers
- For new suppliers through assessments and a RFQ process and manage the supplier qualification process.
- Supporting Phase In/Out for new/old components in cooperation with buyer, logistic dep., supplier, project leaders and coordinators
- For ensuring procurement master data accuracy in the business system, Oracle, and the document handling system, DocApplication, for mine commodity and suppliers
- Supply all plastic items, lacquer items, packaging material, accessories on time for production
- Choose the right suppliers, agreements, price negotiations etc.
- Purchase all tools, prototypes and samples
- Take an active part in new projects together with R&D to develop new products and to improve existing items.
- Support economic department with prices, invoices etc
- Support Quality control with customer complaints etc

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## **PURCHASER**

**Entific Medical Systems AB**

1999 – 2005

Entific was originally part of Nobel Biocare AB and became its own independent company in 1999.

### **My responsibilities were:**

- Supply all production parts such as plastic items, electronic items, screws, labels etc.
- Sterile components such as fixtures, drills etc
- Drilling tools, cooling coils, etc
- Workstations, tools etc for production
- Forecasting, handling and updating articles in the systems, updating drawings and specifications in the system, updating standard prices in the PDM system.
- Price negotiations, agreements, offer quotation, sending orders, invoice approval, complains etc.
- Took an active part in new projects together with R&D to develop new products and to improve existing items.
- Support with changing new computer system
- Had an active role in new project for sterile components

## **PURCHASER**

**Curver Scandinavia AB**

1997-1999

## **PURCHASER**

**Acqua Limone**

1996-1997

## **PURCHASE ASSISTANT**

**KappAhl**

1995 – 1996

## **PURCHASE ASSISTANT**

**Hellenic Trading AB**

1994 – 1995

## **EDUCATION**

|                        |   |         |
|------------------------|---|---------|
| Ledar Lyftet Kandidata | Leadership with Christer Olsson and Bodil Jonason | 2021    |
| Wenell Management AB   | Advanced Project leadership                       | 2014    |
| CISilf                 | Certificate within Supply Chain Management:       |         |
| Term 1                 | Basic education certificate purchaser             | 2006    |
| Term 2                 | Basic law   | 2007    |
|                        | Economic supply assessment                        | 2008    |
| Dale Carnegie          | Group-leader in Communication & leadership        | 2008    |
|                        | Communication & leadership                        | 2007    |
| Maria Bondestam        | Leadership  | 2004    |
| Upper secondary school | Men's tailor                                      | 1986-89 |

## **OTHER SKILLS**

|                    |   |
|--------------------|---|
| Languages:         | Swedish and English   |
| Computer programs: | SAP, Movex, Scala, Oracle, DocApp, FileMaker, CoBis, Excel, Word, Power point etc |